

# SMALL BUSINESS EXCHANGE

Vol 32, Edition 3 • April 7, 2016

Voice of Small, Emerging Diversity Owned Businesses Since 1984 • NEWS • INFO • BIDS

## New Small Business Technology Coalition Helps America's Small Enterprises Go Digital



**By Maria Contreras-Sweet,  
SBA Administrator**

America's small business community is an economic powerhouse. Their sweat and labor creates two out of every three new jobs in the U.S. and contributes almost half of the nation's economic productivity. Yet the latest research tells us that less than half of those small businesses have a website and only about half use digital tools to manage their accounting.

Meanwhile, their larger counterparts are rapidly adopting these resources and gaining a significant competitive advantage.

That's why SBA launched the Small Business Technology Coalition last week in partnership with Amazon, Box, Facebook, LegalZoom, Microsoft, Salesforce, and Zenefits: to help ensure America's small enterprises have the resources and tools they need to compete.

This unprecedented partnership will open the door for America's 28 million small enterprises to

build the capacity many of them need to compete. Resources like these make it easier than ever for entrepreneurs to start businesses, innovate, and scale up in today's modern economy. And we'll continue adding new educational opportunities and other resources as the coalition continues to grow.

Through this SBA-led effort, we'll educate entrepreneurs on topics that include connecting with customers, integrating into new market channels, maximizing online commerce and payment platforms, simplifying shopping experiences, improving operational efficiency and overall productivity, and ensuring cybersecurity protection.

SBA started this effort with our 'Startup in a Day' initiative in mind, coordinating across federal state and local government to cut red tape and simplify the process of starting a business. Now, with the launch of this coalition, America's startups will also have the know-how and access to training they need to take their first steps toward success.

The growing popularity of digital enterprise software and services has made it easier than ever

for entrepreneurs to start businesses, innovate, and scale up in today's modern economy. Expanding small business access and training with these tools will mean more successful American startups that are ready to compete from day one.

Bottom line, this coalition means you no longer have to do it alone. SBA is harnessing modern business technologies as part of our mission to find smart, bold, and accessible solutions for

our nation's leading job creators: our entrepreneurs and small businesses. We look forward to adding new members to this coalition as we work to further strengthen the SBA as America's small business resource. And we stand ready to help small business owners and entrepreneurs all across the country move your companies forward.

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## A Missing Opportunity to Fix Government Finances

**By Liz Farmer**

Pension liabilities have been a high-profile issue in recent years, and they remain a major budget burden for state and local governments. States and cities have tried to rein in expenses by issuing less bond debt, and they've tried to mitigate further increases in their pension liabilities.

But a new study released Thursday says governments are missing a key opportunity to reclaim billions in annual revenue by not making severe cuts to retiree health care, commonly referred to as other post-employment benefits, or OPEB.

"There continues to be a lot of emphasis on pensions, and rightly so," said Stephen Eide, a co-author of the report produced by the Manhattan Institute. "But we wrote this report to say it might make more sense to focus more on OPEB reform than pensions -- the simple reason being, legally speaking, you're more likely to get further in bringing down OPEB costs than pension costs."

In other words, states have more flexibility in restructuring retiree health-care benefits, and doing so could save hundreds of billions of dollars.

Eide and co-author Daniel DiSalvo argue that retiree health-care costs are just as big a culprit for crowding out other government priorities as pension costs have been, although the latter has received much more of the blame.

For instance, New York City's unfunded OPEB liability is more than \$85 billion, more than four times the amount of the city's entire housing authority maintenance backlog. A 2013 study of California school districts found that rising health-care costs were in part offset by transferring money from other government funds that

had been earmarked for kids with special needs and for remedial education.

A big reason retiree health care has flown somewhat under the radar is that most governments just appropriate money every year for their annual OPEB bill. While they report their annual liability -- which is a collective \$1 trillion -- there are no long-term projections about how much their annual bill will increase over time, as there are with pensions. By not pre-funding OPEB in a way similar to pensions, it keeps the view on costs in the short term.

In general, retiree health-care costs aren't as ironclad as pension benefits. That's led some people to adopt a somewhat dismissive attitude about total liability numbers: Governments can always reduce their OPEB costs, the thinking goes, so that bottom-line number doesn't count for much.

Moody's Investors Service, which has taken a more critical view of pension debt, issued a report last year saying it doesn't view retiree health-care liabilities in the same light. Instead it focuses on OPEB more as a current budgetary expense -- which averages about 1.5 percent of operating costs -- when evaluating government fiscal health.

But those costs are expected to rise, thanks to health-care cost inflation and a growing retiree population. The Manhattan Institute report points to New York City, which paid \$3.1 billion for retiree health care in 2015 alone -- a 244 percent increase from what the city paid 10 years ago. Meanwhile the city's actual budget increased just 48 percent in comparison.

Given the trajectory, Eide and DiSalvo argue that governments should act now on health care before costs get out of control. Pointing to

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# Community Outreach

## Sperry Van Ness International Corp. (SVNIC) Adds Leading Certified Minority and Women-Owned (MWBE) Franchise in San Francisco

Sperry Van Ness International Corporation (SVNIC), a full-service commercial real estate franchisor of the SVN® brand, announces the addition of its newest franchise office, SVN/QAV & Associates in San Francisco, California. Led by commercial real estate industry veterans Deborah Quok, Ann-Margaret Vann and Catherine House, CCIM, FRICS, the leading certified Minority and Women-Owned (MWBE) firm in San Francisco specializes in office leasing, and medical office building (MOB) sales and leasing.

House, Quok and Vann bring combined experience in commercial real estate that includes purchase, sales, leasing, consulting and corporate real estate in San Francisco and global markets. All three have held leadership roles in the CREW Network (President), CREW SF (President and Directorships) and CREW Sacramento Board of Directors (President).

"The timing is perfect for our business. Our extended platform through SVN will serve our private and institutional clients well, fueling growth whilst maintaining complete autonomy as we deliver our client-tailored communications and service," says Quok, Co-Founder and Managing Director. "We are particularly attracted to SVN's culture of collaboration in an exceedingly competitive industry."

According to Vann, Co-Founder and Managing Director, "SVN's award-winning technology and enterprise-wide support will enhance SVN/QAV & Associates' ability to expand marketing and property awareness through an integrated network of 1,400 advisors in over 200 offices across North America – a direct benefit to our client base."



House, Co-Founder and Managing Director, is an industry leader in medical office sales and has a long-standing affiliation with SVN currently serving as National Chair of SVN's MOB Product Council. "By joining SVN we are able to better serve our MOB clients through the life-cycle of their MOB investment; purchase, leasing and sale with in-house expertise second to none."

"San Francisco is a key market for any global real estate company," says SVN President and CEO Kevin Maggiasco. "We are especially thrilled to bring on the diverse talents that the QAV leadership team has to offer."

SVN is the only major commercial real estate brand that markets all of its qualified properties to the entire brokerage and investment community. Participating in approximately \$10.1 billion in

sales and leasing transactions in 2015, SVN Advisors shared commission fees with co-operating brokers in order to close more deals in less time and at the right value for clients. Advisors also reap the benefits of our SVN Live™ Open Sales Meetings, cloud-based leading-edge technology, and national product councils. This open, transparent and collaborative approach to real estate is the SVN Difference.

To learn more about becoming an SVNIC commercial real estate business owner, visit <http://www.svn.com/franchising-opportunities/>.

Visit here for more information about SVN/QAV & Associates.

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## Veterans Corner

### Empowering Women Veteran Entrepreneurs

By Barbara Carson, SBA Official

This is a great time to be a woman veteran on the path to entrepreneurship. So much progress is being made in the growth of successful veteran women-owned businesses. Much of that vibrant advancement is based on the network of education, counseling and access to capital provided by the SBA's Office of Veterans Business Development (OVBD), the Office of Women's Business Ownership (OWBO) programs, and SBA's resource partners.

The SBA has presented a report to Congress Download Adobe Reader to read this link content focusing on the Agency's outreach to aspiring and established veteran women entrepreneurs. SBA's Women's Business Centers (WBCs) and Veterans Business Outreach Centers (VBOCs) are the primary resource partners for women veterans looking to start and/or grow their businesses as well as SBA's Small Business Development Centers (SBDCs) and SCORE. These centers contribute greatly to the phenomenal growth of women veteran entrepreneurs.

The report to Congress included U.S. Census data, reflecting the uptick of women veteran entrepreneurship, along with some compelling demographic information about women veterans:

- Women represent about 15 percent of active duty military, 18.8 percent of the Reserve and Guard, and 20 percent of new recruits, according to the U.S. Department of Defense. Nearly 280,000 women have served Post 9/11 in Afghanistan and Iraq.
- The total women veteran population in the U.S. and its territories is 2,035,213.

- As of 2012, there are 383,302 veteran women-owned businesses in the U.S. This reflects an increase from 2007 of nearly 300 percent, or an additional 286,188 businesses.
- In 2007, 4 percent of U.S. businesses were women-owned. By 2012, it increased to 15.2 percent.
- In 2012, veteran women-owned businesses with no employees generated a total of \$17.9 billion in receipts (businesses with employees generate a total of \$10.9 billion).

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# Public Policy

## Paychex Small Business Snapshot: 1 in 5 Business Owners Are Unaware of the DOL's Proposed Overtime Rule

By Tracy Volkman

The U.S. Department of Labor (DOL) is expected to finalize its proposed overtime rule in the coming months, and despite the fact that it is expected to have a significant impact on businesses, 1 in 5 business owners claim they are unaware of the rule altogether. Paychex, Inc., a leading provider of integrated human capital management solutions for payroll, HR, retirement, and insurance services, is offering five recommendations business owners should consider implementing now in order to prepare for the final rule.

The rule, as proposed, would raise the weekly salary threshold for executive, administrative, and professional white-collar workers to qualify for exempt status under the Fair Labor Standards

Act from \$455 (\$23,660 annually) to more than double the amount: \$970 (\$50,400 annually).

The latest Paychex Small Business Snapshot showed 20% of business owners are currently not aware of the DOL's proposed overtime rule and 55% said that it will have little or no impact on their business, perhaps underscoring a lack of knowledge on the potential implications of the rule, which are expected to be far reaching.

Of those owners who are aware of the rule and believe they'll be at least somewhat impacted by its implementation, 53% said it will affect staffing changes such as adjusting employee schedules. In addition, 19% said they will incur increased overtime expenses, while 17% reported the rule would lead to downsizing.

"Staying up-to-date on the ever-changing regulatory environment can be a challenge for business owners, but unfortunately failing to comply with

such rules can lead to costly financial penalties," says Martin Mucci, Paychex president and CEO. "For that reason, we recommend working with a trusted advisor to navigate new rules such as this."

The proposed rule, which received more than 200,000 comments during an active public comment period, will expand the number of employees who are eligible to receive overtime pay, or time and one-half their regular rate of pay for hours worked over 40 hours in a workweek.

In preparation for potential impacts the overtime rule may have, here are five workflow recommendations for business owners to consider:

### 1. Review and identify employees

Reviewing and confirming how employees are currently classified is the first step. Certain employees may not be impacted by the changes, but those employees currently classified as exempt from the overtime protections of the Fair Labor Standards

Act pursuant to the executive, professional, and administrative white-collar exemptions need to meet the duties test for their exemption as well as the salary threshold. Work with your payroll and HR team to review your payroll and identify exempt employees with current salaries below or very close to the new proposed salary thresholds.

### 2. Determine which employees will transition to non-exempt status

Once you have confirmed the exempt status of employees most likely impacted by the proposed rule, you will need to decide how to proceed. Employers have two options: (1) increase the salary level to maintain exempt status, or (2) transition the employee to non-exempt status.

Employers who choose to transition employees to a non-exempt status will need to determine the basis for pay (hourly or salaried) and ensure they meet

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## California Sub-Bid Request Ads

**Shimmick Construction Company Inc.**  
8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For:  
**San Francisco Bay Area Rapid Transit District**  
**Relief Shaft Blast Dampers BD39 and BD40 at San Francisco Transition Structure;**  
**and BD42 at Oakland Transition Structure**  
Contract No. 15BN-120  
**Bid Date: April 19, 2016 at 2:00PM**  
Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on: Electrical

Contract Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Greg Adams by phone at (510) 777-5040.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR LBE/SLBE/VSLBE SUBCONTRACTORS AND SUPPLIERS FOR:  
**Dougherty Road Improvements**  
**City of Dublin**  
**City Project No. ST 091**  
**BID DATE: April 26, 2015 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Lead Compliance Plan, Kinder Morgan Permit and Inspection, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Crash Cushion, Temp. Railing, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Water Pollution Control, Temp. Fencing, Cold Plane AC, Tree Protection, Adjust Utilities to Grade, Reinforced Concrete Cap, Clearing & Grubbing, Multi-Axial Geogrid, Structural Concrete, Minor Structure, Roadside Sign, Underground, Drainage Inlet Marker, Minor Concrete, Fencing, Pedestrian Barricade, Import Biofiltration Soil, Mulch, Flushing Inlet, Rock Slope Protection, Moisture Barrier, Striping & Marking, Electrical, Landscape & Irrigation, City Gateway Monument Sign, Concrete Pavers, Abandon Water Service, Water Service, Pavement Markers, Tree Well Filters, Fiber Optic, Cathodic Protection and Construction Materials.

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/SLBE/VSLBE Participation. Plans & Specs are available for viewing at our office.

**nibbi**

**Project Name: Westbrook Apartments DIV 1-44 Bid Request**  
**Location: San Francisco, California**  
**Bid Date: May 4th, 2016 @ 2:00 PM**  
**Pre-Bid Conference: April 19th, 2016 @ 8.30am**  
**Location: Nibbi Brothers, 1000 Brannan Street, Suite 102, San Francisco, CA 94103**  
**Job Walk: April 19th, 2016 @ 1:00 PM**

Nibbi Brothers has been selected as the General Contractor for the Westbrook Apartments project in San Francisco, CA. We are in receipt of the Bid Documents and are requesting proposals from subcontractors and suppliers including those certified with the San Francisco Contract Monitoring Department (CMD) as local business enterprises (LBE's) and certified SBE & DBE subcontractors for Divisions 1-44. Please note that this is an MOHCD project under PLA agreement with construction workforce and prevailing wage requirements.

To obtain bid and contract documents please email John Boyden at johnb@nibbi.com

For information regarding this project please contact Sihaya Roselle, Assistant Project Manager, via email at sihayar@nibbi.com.

**nibbi**

**Project Name: Westside Courts DIV 1-44 Bid Request**  
**Location: San Francisco, California**  
**Bid Date: May 4th, 2016 @ 2:00 PM**  
**Pre-Bid Conference: April 19th, 2016 @ 8.30 AM**  
**Location: Nibbi Brothers, 1000 Brannan Street, Suite 102, San Francisco, CA 94103**  
**Job Walk: April 19th, 2016 @ 11:00 AM**

Nibbi Brothers has been selected as the General Contractor for the Westside Courts project in San Francisco, CA. We are in receipt of the Bid Documents and are requesting proposals from subcontractors and suppliers including those certified with the San Francisco Contract Monitoring Department (CMD) as local business enterprises (LBE's) and certified SBE & DBE subcontractors for Divisions 1-44. Please note that this is an MOHCD project under PLA agreement with construction workforce and prevailing wage requirements.

To obtain bid and contract documents please email John Boyden at johnb@nibbi.com

For information regarding this project please contact Sihaya Roselle, Assistant Project Manager, via email at sihayar@nibbi.com.

**McGuire and Hester**  
9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209  
Contact: Duane Schulze • An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for  
**City of Orinda - North Lane Storm Water Mitigation Project**  
**Location: Orinda, Contra Costa County • Project No. 4070**  
**Bid Date: 4/19/2016 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: SWPPP, Fence, Tree Removal, Misc. Metal, Hydroseed, Rebar, Trucking, Traffic Control, Bore & Jack, Signal (Traffic Loops), Survey, and Vibration Monitoring. We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

# California Sub-Bid Request Ads



**BROSAMER & WALL, INC.**

An Equal Opportunity Employer  
is requesting quotations from all qualified  
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

**BART EARTHQUAKE SAFETY PROGRAM AERIAL STRUCTURES  
FRUITVALE STATION AND COLISEUM STATION**

**Contract No. 15PJ-130A**

**Bid Closing Date: April 19, 2016 @ 2:00 PM**

**DBE GOAL: 12%**

## Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 110 • Walnut Creek, California 94596  
PH: 925-932-7900 • FAX: 925-279-2269  
Contact: Robert Rosas

### PROJECT SCOPE:

The work in this Contract includes but is not limited to providing structural retrofit of pier foundations, columns and pier caps; demolition of selected existing facilities; shoring for excavation support; excavation; steel and concrete structure retrofit at girders, and stairs; drilling and bonding dowels in concrete; electrical work at piers and the main concourse, defined as the covered area between station entrances; architectural work at stairs and curtain walls, retrofit of escalator trusses, restoration of paving, striping, sidewalks, signage, traffic control, utilities. Optional work; such as breakrooms at Coliseum station and/or Fruitvale station may be included at the discretion of the District as described in the Contract Documents. Duration of Project is 1200 Calendar Days.

Note: This project includes a Buy America Clause and Owner Controlled Insurance Program (OCIP)

### Subcontractors and Suppliers being solicited include but not limited to:

Construction Staking, Progress Schedule (CPM), Traffic Control System, Project Signs, Construction Area Signs, Construction Site Mgmt., Prepare SWPPP, Rain Event Action Plan, Storm Water Annual Report, Temporary SWPPP Devices, Street Sweeping, Temporary Concrete Washout, Temporary Fence (Type ESA), Abatement (Asbestos/Lead) & Demolition, Select Structure Concrete Removal, Pre-Stressing/Post Tensioning, Concrete Reinforcing, Concrete Reinforcing (Foundation), Cast-in-Place Concrete, Cast-in-Place Concrete (Foundation), Drill and Bond Dowels, Drill and Bond Dowels (Chemical Adhesive), Fiber Reinforced Polymer Column Casing, Structural Steel Framing, Architectural Work (Aluminum Walls, Glazing and Storefronts), Fire Suppression, Plumbing & HVAC, Electrical and Communication, Earthwork, Shoring and Underpinning for Safeguarding Structures, Asphalt Paving, Concrete Paving, Minor Concrete (Concrete Curbs, Gutters, and Walks), Signage and Pavement Markings, Chain Link Fences and Gates, Utilities, Building General Contractors for Breakroom(s) Optional Improvements, Temporary Fence, Trucking, Portable Toilets, Concrete Supply and Placement.

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at the Districts Offices for plan room locations please call BART at 510-851-3174. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date.

**B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.**

## CAHILL CONTRACTORS, INC.

Contact: Julie Park  
estimating@cahill-sf.com, (415) 986-0600

### PING YUEN

655, 711, 795 & 895 Pacific Avenue,  
San Francisco, CA 94133

### PING YUEN NORTH

838 Pacific Avenue,  
San Francisco, CA 94133

**CAHILL CONTRACTORS, INC. requests bids from Certified SBE/LBE/WBE/MBE Subcontractors and Suppliers for ALL Trades for both projects.**

These projects are MOHCD projects with construction workforce, PLA Agreement, and prevailing wage requirements.

**BID DATE: 4/22/16 @ 2 PM**

### PING YUEN

VOLUNTARY PRE-BID MEETING/JOBWALKS:  
4/5/16 @ 10AM and 4/7/16 @ 10AM at  
895 Pacific Avenue, SF, CA 94133.

### PING YUEN NORTH

VOLUNTARY PRE-BID MEETING/JOBWALKS:  
4/5/16 @ 1PM and 4/7/16 @ 1PM at  
838 Pacific Avenue, SF, CA 94133.

**BID DOCUMENTS:** Please contact Julie for access to documents on BuildingConnected.

## Mission Bay Development Group, LLC

is actively seeking SBE General Contractors for the upcoming

**Mission Bay Block 1 Public Improvements project.**

**Bid Due Date: 4/21/16 @ 11:00AM**

**Work scope includes Streetscape demo, minor grading, curb & gutter, Roadbase, AC, SD & SS Utilities, LPW/RW/L, Landscape, Irrigation, Streetlights, Joint Trench and MUNI OCS.**

SBE/LBE. MBE and WBE participation is strongly encouraged. Bid documents will be distributed to each interested General Contractor.

Please contact Cathy Serrano of  
**Townsend Management, Inc., at**  
**(415) 355-6644 to pick up a set at the**  
**Mission Bay Office, 410 China Basin Street,**  
**San Francisco, CA 94158.**

## Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548  
Contact: Rob Snyder  
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM  
QUALIFIED SBE SUBCONTRACTORS/  
SUPPLIERS/TRUCKERS FOR:

**Canoas Creek Rodent Damage Repair Project**  
**Contract No.: C0612**

**Owner: Santa Clara Valley Water District**  
**Engineers' Estimate: \$6,000,000.**

**BID DATE: April 13, 2016 @ 2:00 PM**

Items of work include but are not limited to:  
SWPPP, Biologist, Surveying, Traffic Control,  
Water Diversion System, Trucking, Hydroseeding,  
Turf Reinforcement Mats, Well Destruction and Establishment Maintenance.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

**We are an Equal Opportunity Employer**

## Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548  
Contact: Bob Williams  
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM  
QUALIFIED SBE SUBCONTRACTORS/  
SUPPLIERS/TRUCKERS FOR:

**San Francisquito Creek Flood Reduction,  
Ecosystem Restoration & Recreation Project**

**Contract No.: C0613**

**Owner: Santa Clara Valley Water District**  
**Engineers' Estimate: \$26,000,000.**

**BID DATE: April 13, 2016 @ 2:00 PM**

Items of work include but are not limited to:  
Demolition, Tree Removal, Landscape, Irrigation,  
Erosion Control, Rock Slope Protection,  
Clearing, Grubbing, Traffic Control,  
SWPPP, Biologist, QC/QA Plan, Utilities,  
Fencing, Trucking, Dewatering System, Import Fill,  
Geogrid and Geotextile, Sheet Piles and Hydroseeding.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

**We are an Equal Opportunity Employer**



## Proven Management, Inc.

2000 5th Street, Berkeley, CA 94710  
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE subcontractors, suppliers, and truckers for the following project:

**SANTA CLARA CALTRAIN PEDESTRIAN UNDERCROSSING**  
**VTA Contract C827 (C16063)**

**Bids: 04/28/2016 @ 2 pm**

**DBE GOAL - 7.30%**

The work in this contract includes but is not limited to: SELECTIVE DEMO; STRUCTURE DEMO; HAZMAT REMOVAL; EARTHWORK; CLEARING/GRUBBING; EXCAVATION; BACKFILL; AC PAVING; CONCRETE CURB, GUTTERS & WALKS; CHAIN LINK FENCES & GATES; PICKET FENCE; TRENCH/BACKFILL FOR UTILITIES; PORTLAND CEMENT CONCRETE; REBAR; CIP CONCRETE; COLORED CONCRETE; STRUCTURAL STEEL & MISC METALS; METAL FAB; METAL RAILINGS; WATERPROOFING; JOINT SEALANTS; PAINTING; GRAFFITI-RESISTANT COATING; SIGNS; TRAFFIC SIGNS; RAIL SIGNALS; SUMP PUMPS; ELECTRICAL; LIGHTING, STATION COMMUNICATIONS; NETWORK VIDEO SURVEILLANCE SYSTEM;

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE suppliers, subcontractors & truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified business suppliers, subcontractors & truckers.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

**We are an Equal Opportunity Employer**

We are looking for licensed subcontractors and registered San Francisco LBE's interested in submitting qualifications for following bid packages:

**Design-Build** scopes of work for the following trades:

- Mechanical, Electrical, Plumbing & Fire Protection.

Respond by: **April 30, 2016**

**Non-Design-Build** scopes of work for the following trades:

- Abatement, Demolition, Grading/Earthwork, Site Utility, Deep Foundations, Rebar, CMU, Fencing, Elevator, Roofing, Waterproofing, Skylight, Misc. Metal, Framing/Drywall, T-Bar Ceiling, DFH, Roll-up Door, Window, Millwork Flooring, Tile, Painting, Toilet Accessories, Signage, Striping, Final Clean, Auto Repair Equipment.

- Respond by: **May 09, 2016**

**Central Shops Replacement Facilities Project:**

- Construction of a new single story building with Mezzanine at 555 Selby Street site (approximately 72,800 Sq. Ft.)

- Renovation to existing building at 450 Toland Street site (approximately 45,000 SF).

**Project Location:**

- New Building: 555 Selby Street, San Francisco, CA

- Renovation: 450 Toland Street, San Francisco, CA

## Charles Pankow Builders, Ltd.

License: 688972

Contact person: Jason Duong  
Phone: 510-379-1517

Email: JDuong@pankow.com  
4/7/16

CNS-2860819#

SMALL BUSINESS EXCHANGE







## SUB-BID REQUEST AD ORDER FORM

FAX completed form to (415) 778-6255 or  
EMAIL your ad to **Nabil Vo** at [nvo@sbeinc.com](mailto:nvo@sbeinc.com)

### SUB-BIDS REQUESTED FROM QUALIFIED:

MBE  WBE  DBE  DVBE  OBE  LBE  UDBE  SBE

PROJECT: \_\_\_\_\_

PROJECT LOCATION:(City, County, or District) \_\_\_\_\_

PROJECT NUMBER: \_\_\_\_\_

BID DATE: \_\_\_\_\_

BID TIME: \_\_\_\_\_

COMPANY NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_

FAX: \_\_\_\_\_

CONTACT: \_\_\_\_\_

### PUBLICATION DATES (please enter the days you want the ad to run):

**SBE Weekly Newspaper (THURSDAY) / Print & Electronic Distribution:**

**SBE Today E-edition (Daily) / Electronic Distribution**

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THURSDAY \_\_\_\_\_ FRIDAY \_\_\_\_\_

[www.sbeinc.com](http://www.sbeinc.com): Beginning \_\_\_\_\_

**PUBLICATION INFO:** Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

**STANDARD SIZE:** AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

# SUB-BID REQUEST AD

**Guy F. Atkinson**  
Requests  
Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

**Caltrans Contract 07-2159U4**  
**Construction on State Hwy 5 in Los Angeles and Orange Counties in Buena Park,  
La Mirada, Cerritos and Santa Fe Springs  
from Artesia Blvd Undercrossing to North Fork Coyote Creek  
Bids Wednesday, April 27, 2016**

**Description of Work, Services & Supply (but not limited to):** Aggregates, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drilled Holes, Clear and Grub, Cold Planing, Commercial Electrical, Concrete Barrier, Concrete Structure, Concrete Supply, Concrete Surface Finish, Construction Scheduling, Contaminated Disposal/Materials & Liquids, Demolition, Drainage, Drilled Piling, Driven Piling, Earthwork, Electrical, Environmental, Erosion Control, Fence, Flatwork, Formliner, Grout, Handrail, Inertial Profiling, Irrigation System, Landscape, Lighting, MBGR, Minor Concrete Structure, Misc. Iron and Steel, Overhead Sign Structure, Paint/Stain, Pavement Markings, Paving Supply, Pipe Supply, Precast Prestressed Concrete Slabs, Prestressing, QA/QC, Rebar, Retaining Wall, Roadway, Signal and Lighting, Signs, SWPPP Planning, Traffic Control, Trucking, Utility, (Refer to project specs for complete bid item list.) Please note Addenda 1 & 2 have been issued

**This bid has a 13% DBE Project Goal. \*\*\*Lower Tier DBE participation is welcomed.\*\*\***

**Guy F. Atkinson**  
18201 Von Karman Ave, Suite 800. Irvine, CA 92612  
[socal.estimating@atkn.com](mailto:socal.estimating@atkn.com)  
Phone: 949-382-7145. Fax: 949-553-0252  
Contact: Drew Nelson

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote.

TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ETC:  
Please go to the Caltrans Contracts web site: [http://www.dot.ca.gov/hq/esc/oe/project\\_ads\\_addenda/07/07-2159U4/](http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/07/07-2159U4/)

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# Economic Development

## \$25 Million Pledged for Economic Development Partnership in Flint

The FlintNOW Foundation and Huntington Bank have announced a multi-million economic development partnership aimed at boosting the economy of Flint, Michigan, and providing relief to local businesses and residents affected by the ongoing water crisis in that city.

The initiative will provide \$25 million to homeowners, businesses, entrepreneurs, and residents of Flint and Genesee County, including commitments of \$20 million for Small Business Administration working capital loans ranging from \$5,000 to \$5 million; \$2 million to fund microloans of up to \$250,000 for small business owners; \$2 million for specialized mortgage financing in support of home renovations associated with the crisis; and \$1 million for grants to businesses that have been hurt by the crisis. In addition, the initiative will launch a Flint Youth Financial Entrepreneurship Program aimed at teaching children and young adults about business, entrepreneurship, and money management.

Partners in the initiative, including the Charles Stewart Mott Foundation, the Community Foundation of Greater Flint, the Flint & Genesee Chamber of Commerce, Metro Community Development, and the Michigan Economic Development Corporation, will help manage the program.

FlintNOW was launched in January by Tom Gores, chair and CEO of Platinum Equity and owner of the Detroit Pistons, to support immediate relief for victims of the water crisis as well as longer-term revitalization of the region's economy.

Gores himself donated \$1 million to what initially was a \$10 million campaign, which included grants to CFGF's Flint Child Health & Development Fund, the United Way of Genesee County's Flint Water Fund, and the American Red Cross, Crain's Detroit Business reports. Columbus, Ohio-based Huntington Bank is the second-largest SBA 7(a) lender in the United States and the largest such lender in Michigan.

"They're bringing \$25 million to the table, which is an important and meaningful financial commitment," said Platinum Equity partner Mark Barnhill, co-leader of the initiative. "They're also providing experience and structure that will help our efforts to ensure that the capital gets to the people who need it most, and that the programs have long-term staying power."

"This is exactly the kind of private sector partnership we envisioned when we launched FlintNOW," said Gores. "The government is responsible for fixing the water supply in Flint, but we're all responsible for fixing the community. This partnership signifies the momentum we need for the future of Flint."

"FlintNOW Foundation, Huntington Bank Announce \$25 Million Economic Development Program for Flint." FlintNOW Foundation Press Release 03/30/2016. "Huntington Bank, Tom Gores Unveil \$25 Million Loan and Grant Program for Flint Water Crisis." Crain's Detroit Business 03/30/2016.

Source: <http://philanthropynewsdigest.org>



Michigan State Police and Genesee County Sheriff's Deputies bring residents water filters and bottled water on Jan 12, 2016.

## A Missing Opportunity to Fix Government Finances

Continued from page 1

the trouble many governments have had in fully funding their pensions, the authors say governments should scrap the idea of prefunding OPEB and simply phase out the benefits.

How exactly that phase-out would work depends on the government, as OPEB benefits vary widely, as do the state-by-state legal requirements. But for states looking to cut costs, one area of focus may be on government retirees who are younger than 65 and therefore don't yet qualify for federal medical coverage under Medicare. People in this group keep their health-care coverage even after they retire and their former government employer continues to pay part -- or in some cases, all -- of their premiums.

The study notes that the Affordable Care Act, which set up health-care exchanges so that the nation's uninsured could access group health-care coverage, provides an opportunity for governments to phase out their own long-term health-care benefits. The authors point to Chicago as a test case, where Mayor Rahm Emanuel began phasing out the city's health-care program for retirees in 2014. At the time, Chicago had more than \$800 million in unfunded OPEB liabilities. The Illinois Supreme Court, however, recently struck down that attempt by Chicago. The ruling was issued after the Manhattan Institute paper was completed.

The costs don't end once retirees qualify for Medicare, however. Many state and local government plans supplement federal medical coverage by paying for part of those retirees' out-of-pocket payments like copays and deductibles.

"The whole rationale [today] for having retiree health care seems to be much weaker versus when these programs were originally enacted," said DiSalvo. "California's OPEB started before there was even Medicare. Now there's Medicare, the Obama exchanges, you can get insurance under your [working] spouse if you retire early. That takes away a significant amount of need for this."

Still, some say that retiree health-care costs can be controlled without dismantling the whole system.

Josh Franzel, vice president of research for the Center for State and Local Government Excellence, notes that governments have been shifting more and more health-care costs onto their employees and retirees in recent years.

"Of course every dollar is scarce and there's competition for them," said Franzel, who had not yet seen the report. "But if you're going to try and retain individuals and have certain job types [like firefighters] that have higher physical requirements, enabling these folks to retire before being Medicare eligible is important."

But DiSalvo said some governments, such as New York City, have health-care liabilities so big that passing on more costs to employees and retirees wouldn't make a big enough dent. Additionally, he said, current employees tend to bear more of the brunt of those costs.

"In places where you're really backloading benefits, it's not only bad for ... transparency, it's bad for workers themselves because you have to be a long term employee to really reap the benefits," he said. "Instead, you could put some of the [health-care] savings back into government salaries."

\*This story has been updated to reflect a ruling by the Illinois Supreme Court.

About the Author

Liz Farmer -- Staff Writer. As GOVERNING's finance reporter, Liz covers state and local budgets, pensions and other public-sector fiscal issues. Before joining GOVERNING, Liz wrote for the Washington Examiner, where she covered D.C. city hall politics and local government. She also covered the regional economy and development and has written extensively on the region's rapidly changing socio-economic structure.

Source: <http://www.governing.com/>

## New Small Business Technology Coalition

Continued from page 1

More information about SBA's Small Business Technology Coalition can be found at [www.sba.gov/techcoalition](http://www.sba.gov/techcoalition).

### OUR PURPOSE

Small businesses and entrepreneurs create two out of every three new jobs in America today. With more than 28 million currently operating, small firms also generate close to half of the U.S. gross domestic product. While the economic impact of small firms continues to grow, a widening gap in their use of digital and enterprise technology threatens their competitiveness in the rapidly changing global marketplace.

Technology plays a central role in how businesses today start, operate and grow. Yet the latest research shows that more than half do not have a website, measure the results of their marketing or have a social media account. Only about half use digital tools to help with their business accounting.

The Small Business Technology Coalition is committed to helping small businesses leverage technology as a core driver of growth and differentiation. That means increasing digital education and training as well as building ready access to the tools America's entrepreneurs will need to start businesses, scale and compete in the global economy.

Source: [www.sba.gov](http://www.sba.gov)



# ABLE: Asian Black Latino Enterprises



## California Asian Population Percentage, 2013 by County

**Value for California (Percent):** 14.1%

**Data item:** Asian alone, percent, 2013

**Source:** U.S. Bureau of the Census, Population Estimates Program (PEP). Updated annually. <http://www.census.gov/popest/estimates.html>.

### Definition:

Estimates are made for the United States, states, counties, places, and metropolitan areas within the United States. The timing of estimates and availability of demographic detail vary by geographic level. The schedule of releases is available at <http://www.census.gov/popest/schedule.html>.

The U.S. Census Bureau collects race data in accordance with guidelines provided by the U.S. Office of Management and Budget (OMB), and these data are based on self-identification. The racial categories included in the census questionnaire generally reflect a social definition of race recognized in this country and not an attempt to define race biologically, anthropologically, or genetically. In addition, it is recognized that the categories of the race item include racial and national origin or sociocultural groups. People may choose to report more than one race to indicate their racial mixture, such as "American Indian" and "White." People who identify their origin as Hispanic, Latino, or Spanish may be of any race.

Population estimates use the race categories mandated by the Office of Management and Budget's (OMB)

1997 standards: White; Black or African American; American Indian and Alaska Native; Asian; Native Hawaiian and Other Pacific Islander. These race categories differ from those used in Census 2010 in one important respect. Census 2010 also allowed respondents to select the category referred to as Some Other Race. When Census 2010 data were edited to produce the estimates base, respondents who selected the Some Other Race category alone were assigned to one of the OMB mandated categories. For those respondents who selected the Some Other Race category and one or more of the other race categories, the edits ignored the Some Other Race selection. This editing process produced tabulations from our estimates that show fewer people reporting two or more races than similar tabulations from Census 2010, because respondents who selected Some Other Race and one of the OMB mandated races in Census 2010 appear in the single OMB race category in the estimates base.

**Asian.** A person having origins in any of the original peoples of the Far East, Southeast Asia, or the Indian subcontinent including, for example, Cambodia, China, India, Japan, Korea, Malaysia, Pakistan, the Philippine Islands, Thailand, and Vietnam. It includes people who indicate their race as "Asian Indian," "Chinese," "Filipino," "Korean," "Japanese," "Vietnamese," and "Other Asian" or provide other detailed Asian responses.

**Source:** <http://www.indexmundi.com>

## California Hispanic or Latino Origin Population Percentage, 2013 by County

**Value for California (Percent):** 38.4%

**Data item:** Hispanic or Latino, percent, 2013

**Source:** U.S. Bureau of the Census, Population Estimates Program (PEP). Updated annually. <http://www.census.gov/popest/estimates.html>.

### Definition:

Estimates are made for the United States, states, counties, places, and metropolitan areas within the United States. The timing of estimates and availability of demographic detail vary by geographic level. The schedule of releases is available at <http://www.census.gov/popest/schedule.html>.

**Hispanics or Latinos** are those people who classified themselves in one of the specific Spanish, Hispanic, or Latino categories listed on the Census 2010 questionnaire - "Mexican," "Puerto Rican," or "Cuban" - as well as those who indicate that they are "another Hispanic, Latino, or Spanish origin." People who do not identify with one of the specific origins listed on the questionnaire but indicate that they

are "another Hispanic, Latino, or Spanish origin" are those whose origins are from Spain, the Spanish-speaking countries of Central or South America, or the Dominican Republic. The terms "Hispanic," "Latino," and "Spanish" are used interchangeably.

Origin can be viewed as the heritage, nationality group, lineage, or country of birth of the person or the person's parents or ancestors before their arrival in the United States.

People who identify their origin as Spanish, Hispanic, or Latino may be of any race. Thus, the percent Hispanic should not be added to percentages for racial categories.

**Non-Hispanic White alone persons.** are individuals who responded "No, not Spanish/Hispanic/Latino" and who reported "White" as their only entry in the race question. Tallies that show race categories for Hispanics and non-Hispanics separately are also available.

**Source:** <http://www.indexmundi.com>

## California Black Population Percentage, 2013 by County

**Value for California (Percent):** 6.6%

**Data item:** Black or African American alone, percent, 2013

**Source:** U.S. Bureau of the Census, Population Estimates Program (PEP). Updated annually. <http://www.census.gov/popest/estimates.html>.

**Definition:** Estimates are made for the United States, states, counties, places, and metropolitan areas within the United States. The timing of estimates and availability of demographic detail vary by geographic level. The schedule of releases is available at <http://www.census.gov/popest/schedule.html>.

The U.S. Census Bureau collects race data in accordance with guidelines provided by the U.S. Office of Management and Budget (OMB), and these data are based on self-identification. The racial categories included in the census questionnaire generally reflect a social definition of race recognized in this country and not an attempt to define race biologically, anthropologically, or genetically. In addition, it is recognized that the categories of the race item include racial and national origin or sociocultural groups. People may choose to report more than one race to indicate their racial mixture, such as "American Indian" and "White." People who identify their origin as Hispanic, Latino, or Spanish may be of any race.

Population estimates use the race categories mandated by the Office of Management and Budget's (OMB) 1997 standards: White; Black or African American; American Indian and Alaska Native; Asian; Native Hawaiian and Other Pacific Islander. These race categories differ from those used in Census 2010 in one important respect. Census 2010 also allowed respondents to select the category referred to as Some Other Race. When Census 2010 data were edited to produce the estimates base, respondents who selected the Some Other Race category alone were assigned to one of the OMB mandated categories. For those respondents who selected the Some Other Race category and one or more of the other race categories, the edits ignored the Some Other Race selection. This editing process produced tabulations from our estimates that show fewer people reporting two or more races than similar tabulations from Census 2010, because respondents who selected Some Other Race and one of the OMB mandated races in Census 2010 appear in the single OMB race category in the estimates base.

**Black or African American.** A person having origins in any of the Black racial groups of Africa. It includes people who indicate their race as "Black, African Am., or Negro"; or report entries such as African American, Kenyan, Nigerian, or Haitian.

**Source:** <http://www.indexmundi.com>

## California American Indian and Alaska Native Population Percentage, 2013 by County

**Value for California (Percent):** 1.7%

**Data item:** American Indian and Alaska Native alone, percent, 2013

**Source:** U.S. Bureau of the Census, Population Estimates Program (PEP). Updated annually. <http://www.census.gov/popest/estimates.html>.

### Definition:

Estimates are made for the United States, states, counties, places, and metropolitan areas within the United States. The timing of estimates and availability of demographic detail vary by geographic level. The schedule of releases is available at <http://www.census.gov/popest/schedule.html>.

Population estimates use the race categories mandated by the Office of Management and Budget's (OMB) 1997 standards: White; Black or African American; American Indian and Alaska Native; Asian; Native Hawaiian and Other Pacific Islander. These race categories differ from those used in Census 2010 in one important respect. Census 2010 also allowed respondents to select the category referred to as Some Other Race. When Census 2010 data were edited to

produce the estimates base, respondents who selected the Some Other Race category alone were assigned to one of the OMB mandated categories. For those respondents who selected the Some Other Race category and one or more of the other race categories, the edits ignored the Some Other Race selection. This editing process produced tabulations from our estimates that show fewer people reporting two or more races than similar tabulations from Census 2010, because respondents who selected Some Other Race and one of the OMB mandated races in Census 2010 appear in the single OMB race category in the estimates base.

**American Indian and Alaska Native.** A person having origins in any of the original peoples of North and South America (including Central America) and who maintains tribal affiliation or community attachment. This category includes people who indicate their race as "American Indian or Alaska Native" or report entries such as Navajo, Blackfeet, Inupiat, Yup'ik, or Central American Indian groups or South American Indian groups.

**Source:** <http://www.indexmundi.com>



# California Sub-Bid Request Ads

## DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: STEVE LIPPIS  
Website: www.desilvagates.com  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**SAN FRANCISQUITO CREEK FLOOD REDUCTION, ECOSYSTEM RESTORATION AND RECREATION PROJECT, Contract No. C0613, Project No. 26284002, Small Business Enterprise goal assigned is 30%**

**OWNER:**

SANTA CLARA VALLEY WATER DISTRICT  
5750 Almaden Expressway, Room B108,  
San Jose, CA 95118

**BID DATE: APRIL 13, 2016 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small and Micro Business Enterprises certified by the Department of General Services and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**BRIDGE, CLEARING AND GRUBBING/DEMOLITION, FENCING, LANDSCAPING, STEEL SHEET PILING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: ZACK HARWELL  
Website: www.desilvagates.com  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CITY OF ROSEVILLE – DEPARTMENT OF PUBLIC WORKS, ROSEVILLE ROAD IMPROVEMENTS, FEDERAL AID PROJECT 5182(068), WOMEN/MINORITY/DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED IS 13%**

**OWNER:**

CITY OF ROSEVILLE  
DEPARTMENT OF PUBLIC WORKS  
311 VERNON STREET, ROSEVILLE, CA 95678

**BID DATE: APRIL 12, 2016 @ 3:05 P.M.**

DGC is soliciting quotations from certified Women/Minority/Disadvantage Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**COLD PLANE, CONSTRUCTION AREA SIGNS, LEAD COMPLIANCE PLAN, MINOR CONCRETE STRUCTURES, ROADSIDE SIGNS, STRIPING, SURVEY MONUMENT, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Zack Harwell. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: STEVE LIPPIS  
Website: www.desilvagates.com  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**REHABILITATE RUNWAY 7R-25L AT LIVERMORE MUNICIPAL AIRPORT, City Project No. 2013-13, A.I.P. No. 03-06-0123-25,**

**Disadvantaged Business Enterprise Goal**

**Assigned is 6.92%**

**OWNER:**

CITY OF LIVERMORE  
1052 South Livermore Avenue, 2nd Floor,  
Livermore, CA 94550

**BID DATE: APRIL 19, 2016 @ 2:30 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ELECTRICAL, EROSION CONTROL, STRIPING, SURVEY/STAKING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: Alan McKean  
Website: www.desilvagates.com  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CONTRA COSTA COUNTY – CONSTRUCTION ON BUCHANAN AIRPORT TAXIWAY ECHO & KILO IMPROVEMENTS, COUNTY PROJECT NO. 4855-4652-FAS-6X5333, FEDERAL AID PROJECT NO. AIP 3-06-0050-021, DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED IS 22%, ENGINEER ESTIMATE \$1,602,700.00,**

**NO. WORKING DAYS: 25**

**OWNER:**

Contra Costa County – Design/Construction Division  
Public Works Department  
255 Glacier Drive, Martinez, CA 94553

**BID DATE: APRIL 19, 2016 @ 3:05 P.M.**

DGC is soliciting quotations from certified Disadvantage Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**Cold Plane, Crash Cushion, Electrical, Slurry Seal, Striping, Survey/Staking, SWPPP Prep/ Water Pollution Control Plan Prepare, Testing, Trucking, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Greg Souder • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Taxiway R Pavement Improvements - South Field, Oakland Airport  
AIP 3-06-0170-(FUTURE)  
Port of Oakland**

**BID DATE: April 20, 2016 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Pavement Markings, Seal Coat, Crack Seal, Survey, Markers and Construction Materials

**This project has a Project Labor Agreement**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office.

## O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Greg Souder • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Taxiway P Pavement Improvements - North Field, Oakland Airport  
AIP 3-06-0170-(FUTURE)  
Port of Oakland**

**BID DATE: April 20, 2016 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Flagging, Crack Seal, Temp. Baricades, SWPPP, Survey, Pavement Markings, Markers and Construction Materials

**This project has a Project Labor Agreement**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office.



# Public Legal Notices



## SAN FRANCISCO HOUSING AUTHORITY

### REQUEST FOR PROPOSALS FOR CONCEPTUAL FEASIBILITY STUDY FOR DEVELOPMENT OF SFHA ADMINISTRATIVE OFFICE AND SCATTERED SITES Solicitation #: 16-050-RFP-0010

The San Francisco Housing Authority will receive proposals for Conceptual Feasibility Study for Development of SFHA Administrative Office and Scattered Sites.

The last date for submitting questions regarding this solicitation is Wednesday April 13, 2016 by 12:00 P.M. PST. Please submit all questions in writing to procurement@sfha.org

Proposals will be received at 1815 Egbert Avenue, Contract/Procurement Division, San Francisco, CA 94124, until 2:00 P.M. PST on Wednesday April 20, 2016. To review the RFP Document, go to <http://sfha.org/Procurement-bids.html>. For technical questions, please e-mail procurement@sfha.org.



### CONCESSION OPPORTUNITY AT SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco International Airport is preparing to conduct a Request for Bid (RFB) process for the Snack and Beverage Vending Lease. The Lease is comprised of 20 locations throughout the San Francisco International Airport. The concession is intended for the sale of hot and cold food and drink items customarily sold from vending machines. The proposed minimum acceptable bid amount is \$140,000. Small and local businesses are encouraged to participate.

An informational conference will be held on Tuesday, April 19, 2016 at 10:00 a.m. at San Francisco International Airport, SFO Business Center, 575 N. McDonnell Road. This is a time when Airport staff discusses the desired concept, minimum qualification requirements, address any questions relating to the lease.

Please visit our website at <http://www.flysfo.com/business-at-sfo/current-opportunities> after April 1, 2016 to view and download the Request for Bid and related documents about this concession opportunity. Should you have any questions or need additional information, please contact Sharon Perez Of Airport Revenue Development and Management at (650) 821-4500.

CNS-2866831#

## Empowering Women Veteran Entrepreneurs

### Continued from page 2

Meanwhile, in 2015 SBA's 7(a) and 504 loan programs provided 239 loans to veteran women-owned firms totaling \$87 million, representing a significant increase over the last five years.

The lifeline of SBA assistance supporting women's veteran entrepreneurship begins with the broad network of resources:

Women's Business Centers (WBC) - Through the management and technical assistance provided by the WBCs, entrepreneurs, especially women who are economically or socially disadvantaged, are offered comprehensive training and counseling on a vast array of topics in many languages to help them start and grow their own businesses. Of the more than 100 WBCs, 20 of the centers specifically target the women veteran demographic.

Veterans Business Outreach Centers (VBOC) -The SBA has 14 organizations participating in this cooperative agreement and serving as Veterans Business Outreach Centers across the nation. The VBOC program provides entrepreneurial development services such as business training, counseling, mentoring, and referrals for eligible veterans owning or considering starting a small business.

Boots to Business (B2B) -Boots to Business, SBA's entrepreneurial training program for transitioning service members, has reached over 30,000 participants since the program began in 2013. In 2015, 14,419 transitioning service members and spouses benefited from the two-day Introduction to Entrepreneurship course.

Boots to Business| Reboot - In November 2015, SBA launched Boots to Business| Reboot to reach a broader population of veterans. Reboot was introduced in cities nationwide with the support of SBA District Offices and serves all eras of veterans. B2B| Reboot is projected to



serve 3,000 veterans at 150 community courses in the coming year.

Veteran Women Igniting the Spirit of Entrepreneurship (V-Wise) -A three-phase program, V-WISE is offered three times per year across the nation, to approximately 200 participants per session. The program includes a growth track for women veterans and women military spouses already in business as well as start-up training for new entrepreneurs.

Veterans Institute for Procurement (VIP) - VIP is designed for veteran-owned businesses to increase their ability to win government contracts by establishing best business practices. VIP includes a training program consisting of a three-day certification course taught by professional service experts, government officials, and agency representatives. Since the program began in 2009, VIP has graduated 546 veteran-owned businesses from 37 states, Washington, D.C., and Guam.

At the SBA, we're determined to expand our outreach efforts to reach more women veteran entrepreneurs achieve their goals of creating successful businesses, and serving as role models for their sisters who also courageously served our nation.

Source: [www.sba.gov](http://www.sba.gov)

## SUB-BID REQUEST ADS

### SKANSKA ODAYASHI

Westside Purple Line Extension Section 2 Project - Design-Build  
DBE SUBCONTRACTORS/SUPPLIER BIDS/PROPOSALS REQUESTED  
Owner: Los Angeles Metropolitan Transportation Authority (LACMTA)

RFP No.: C1045

DBE Goal: 25% Design & 17% Construction

Subcontractor Proposal Due Date: April 29, 2016 @ 2:00 PM

Bid Proposal Due Date: May 16, 2016 @ 2:00 PM

Website: [www.skanska-obayashi.com](http://www.skanska-obayashi.com)

Skanska-Obayashi, a Joint Venture (SOJV) is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the Westside Purple Line Extension Section 2 Project. Quotes will be requested from Subcontractors, Vendors, Professional Service and Trucking companies. Please visit our website for Project Announcements, Outreach and Contact Information. **All Quotes are due April 29, 2016 at 2:00 PM so that all bids/proposals can be fairly evaluated.**

Requested scopes include, but are not limited to the following and should be based on the C1120 RFP and its amendments.

**Subcontractors:** Demolition, Clear & Grub, Excavation Earthwork and Support Systems, Shoring & Lagging, Temp. Tunnel Ventilation, AC Paving, Concrete Curbs, Gutters and Sidewalks, Pavement Striping & Marking, Cast-In-Place and Prestressed Concrete, Exposed Concrete Finishes, Arch. Pavers, Stone, Granite, Masonry, Misc. Metal, Welding, Steel Rail, Fencing, Rough Carpentry, Sheet and Pre-Applied Sheet Waterproofing, Painting & Coatings, Fire Protection, Suppression & Stopping, Metal Doors, Frames & Hardware, Glazing, Equipment, Mechanical Piping & Materials, Ventilation Fans & Equipment, Plumbing, Electrical & Electrical Supply, Low Voltage Systems, Hazardous Material Remediation & Hauling, Trucking (Haz Mat & hauling)

**Design:** Civil, Electrical, Mechanical, Electrical, Plumbing, Architectural, Landscaping

**Services/Vendors:** Monitoring: Sound, Vibration, Geo, and Air Quality, Security, Office Supplies, Re-graphics, Sweeper Truck, Water Trucks, Jobsite Sanitation, Janitorial, SWPPP, Progress Photography, Catering, QA/QC, Testing & Inspection, Community Relations/Communications, Project Management, Document Control

SOJV will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Performance/Payment/Supply Bond may be required. This project has a PLA and Targeted Hire requirements more information is available at [www.metro.net/pla](http://www.metro.net/pla)

**Skanska-Obayashi Joint Venture  
is an Equal Opportunity/Affirmative Action Employer  
EEO/AA/Vet/Disability Employer  
Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509  
Ph: (951) 684-5360, Fax: (951) 788-2449  
Lead Estimator: Ken Epps • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)**

### O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Greg Souder • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Lakeside Green Street  
City of Oakland  
City Project No. C393910  
Federal Project No. STPL-5012(123)  
BID DATE: April 28, 2015 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Survey Staking, SWPPP, Concrete Headwalls and Seatwalls, Handrailing, Minor Concrete, Pedestrian Barrier, Steel Lettering, Guardwall, Skate Stops, Graffiti Resistant Coating, Signage, Site Furnishings, Tree Grates, Restroom Improvements, Electrical & Signals, Planting & Irrigation, Tree Removal, Tree Pruning, Clearing & Grubbing, Remove & Relocate Art, Grinding, Slurry Seal, Pavers, Decomposed Granite, Striping & Marking, Project Information Sign, Construction Area Signs, Roadway Signs, Adjust Utilities to Grade, Underground, Curb Inlet, Drainage Inlet, Traffic & Pedestrian Control, Retaining Wall, Animal Guardrail, Play Equipment, Removable Bollard, Drinking Fountain, Curb & Gutter, Pervious Concrete Paving, Synthetic Safety Surfacing, Synthetic Putting Green, Tubular Steel Play Area Fence & Gate and Construction Materials.

**This is an OCIP Project**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

Visit Small Business Exchange at  
[www.sbeinc.com](http://www.sbeinc.com) to download the latest  
SBE Newspaper and Daily E-Newsletter



# Fictitious Business Name

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0369938-00

Fictitious Business Name(s):  
**Go Tatsumaki, Tatsumaki**  
 Address  
**1375 Egbert Avenue, San Francisco, CA 94124**  
 Full Name of Registrant #1  
**Holloway Trading Company Inc. (CA)** Address of Registrant #1  
**138 Holloway Avenue, San Francisco, CA 94112**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/1/2016**

Signed: **Calvin Ruan**

This statement was filed with the County Clerk of San Francisco County on **3/16/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**3/16/2016**

**3/17/16 + 3/24/16 + 3/31/16 + 4/7/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0369790-00

Fictitious Business Name(s):  
**Health Link Hospice**  
 Address  
**1000 Brannan Street, Suite 206, San Francisco, CA 94103**  
 Full Name of Registrant #1  
**Health Link Hospice Services (Corp, CA)**  
 Address of Registrant #1  
**1000 Brannan Street, Suite 206, San Francisco, CA 94103**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Boris Reykhel**

This statement was filed with the County Clerk of San Francisco County on **3/8/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**3/8/2016**

**3/17/16 + 3/24/16 + 3/31/16 + 4/7/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370192-00

Fictitious Business Name(s):  
**Ocean Breeze Dentistry**  
 Address  
**2411 Ocean Avenue #201, San Francisco, CA 94132**  
 Full Name of Registrant #1  
**Michelle Pilonis**  
 Address of Registrant #1  
**52 Baypark Circle, South San Francisco, CA 94080**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/28/2016**

Signed: **Michelle Pilonis**

This statement was filed with the County Clerk of San Francisco County on **3/28/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**  
**Deputy County Clerk**  
**3/28/2016**

**4/7/16 + 4/14/16 + 4/21/16 + 4/28/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370101-00

Fictitious Business Name(s):  
**Seismic BBQ**  
 Address  
**1566 Carroll Avenue, San Francisco, CA 94124**  
 Full Name of Registrant #1  
**Spotted Pig Productions, LLC (CA)**  
 Address of Registrant #1  
**559 Sapphire Street, Redwood City, CA 94062**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/21/2016**

Signed: **Steven Hollifield**

This statement was filed with the County Clerk of San Francisco County on **3/23/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**  
**Deputy County Clerk**  
**3/23/2016**

**3/24/16 + 3/31/16 + 4/7/16 + 4/14/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0369788-00

Fictitious Business Name(s):  
**Targetmytravel**  
 Address  
**1188 Mission Street #1207, San Francisco, CA 94103**  
 Full Name of Registrant #1  
**Ivailo Anguelov**  
 Address of Registrant #1  
**1188 Mission Street #1207, San Francisco, CA 94103**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/8/2016**

Signed: **Ivailo Anguelov**

This statement was filed with the County Clerk of San Francisco County on **3/8/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**3/8/2016**

**3/10/16 + 3/17/16 + 3/24/16 + 3/31/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0369473-00

Fictitious Business Name(s):  
**Win My Vote**  
 Address  
**2622 22nd Avenue, San Francisco, CA 94116**  
 Full Name of Registrant #1  
**James Gillis**  
 Address of Registrant #1  
**2622 22nd Avenue, San Francisco, CA 94116**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **James Gillis**

This statement was filed with the County Clerk of San Francisco County on **2/19/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**2/19/2016**

**3/10/16 + 3/17/16 + 3/24/16 + 3/31/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0368984-00

Fictitious Business Name(s):  
**New Bay Area Property Management**  
 Address  
**1304 York Street, San Francisco, CA 94110**  
 Full Name of Registrant #1  
**Virginia Lopez**  
 Address of Registrant #1  
**1304 York Street, San Francisco, CA 94110**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/15/16**

Signed: **Virginia Lopez**

This statement was filed with the County Clerk of San Francisco County on **1/22/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fanny Wong, Deputy County Clerk**  
**1/22/2016**

**2/18/16 + 2/25/16 + 3/3/16 + 3/10/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0369336-00

Fictitious Business Name(s):  
**DB & Associates**  
 Address  
**1 Crescent Way #1207, San Francisco, CA 94134**  
 Full Name of Registrant #1  
**Dion Jay Brookter**  
 Address of Registrant #1  
**1 Crescent Way #1207, San Francisco, CA 94134**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/10/2016**

Signed: **Dion Jay Brookter**

This statement was filed with the County Clerk of San Francisco County on **2/10/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**2/10/2016**

**2/18/16 + 2/25/16 + 3/3/16 + 3/10/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0369434-00

Fictitious Business Name(s):  
**Bay City Medical Transportation**  
 Address  
**239 Jules Avenue, San Francisco, CA 94112**  
 Full Name of Registrant #1  
**Second Allied LLC (CA)**  
 Address of Registrant #1  
**239 Jules Avenue, San Francisco, CA 94112**

This business is conducted by **A Limited Liability Company** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/17/2016**

Signed: **Randolph C Madamba**

This statement was filed with the County Clerk of San Francisco County on **2/10/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang, Deputy County Clerk**  
**2/17/2016**

**2/25/16 + 3/3/16 + 3/10/16 + 3/17/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0368781-00

Fictitious Business Name(s):  
**Cafe Colombini Grill Restaurant**  
 Address  
**835 Hyde Street, San Francisco, CA 94109**  
 Full Name of Registrant #1  
**Reza Askarnia**  
 Address of Registrant #1  
**301 Taylor Avenue, San Bruno, CA 94066**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **June 1, 2006**

Signed: **Reza Askarnia**

This statement was filed with the County Clerk of San Francisco County on **N/A**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong, Deputy County Clerk**  
**1/12/2016**

## CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR  
 CHANGE OF NAME  
 CASE NO. CNC 16-551995

PETITIONER OR ATTORNEY

**Kenna Victoria Laslavic**  
**584 Castro St. #483**  
**San Francisco, CA 94114**

TO ALL INTERESTED PERSONS:

1. Petitioner **Kenna Victoria Laslavic** for a decree changing names as follows:

**Kenna Victoria Laslavic** changed to  
**Kenna Victoria Lee**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **May 26, 2016** Time: **9:00 AM**  
 Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,**  
**COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET**  
**SAN FRANCISCO, CA 94102**

BOWMAN LIU, Clerk  
 DATED - April 1, 2016

**4/7/16 + 4/14/16 + 4/21/16 + 4/28/16**







# Access to Capital



## Major Private Capital Providers Say Economic Uncertainty and Access to Capital a Drag on Outlook

A new study from the 2016 Private Capital Markets Project from Pepperdine University Graziadio School of Business and Management shows domestic economic uncertainty and concerns over lack of access to capital continue to offset indicators of an improving business environment among major private equity providers. The study also reveals key players in private capital lending including banking, private equity investing, venture capital, and business brokers are worried about private capital access.

The majority of investment bankers surveyed report increases in deal flow, presence of strategic buyers, leverage, and deal multiples – but also slightly worsened business conditions. Investment bankers identified domestic economic uncertainty as the most important current and emerging issue facing privately held businesses, followed by access to capital and government regulations and taxes.

The study also polled business owners. Findings show 88 percent of business owners report having the enthusiasm to execute growth strategies while only 50 percent report having the necessary financial resources to successfully execute growth strategies. Among business owners, 25 percent believe government regulations and taxes are the number one issue small businesses face today, followed by domestic economic uncertainty (18 percent) and access to capital (17 percent).

“The contrast between an improved business outlook and findings of a restrained lending environment are mirrored across virtually all stakeholder sectors,” said Craig R. Everett, Ph.D., assistant professor of finance and director of the Pepperdine Private Capital Markets Project. “While some of the perceived disconnect is to be expected given the uncertainty around a presidential election, it more likely reflects hope for a more complete economic recovery mixed with fear of impending inflation and a lower appetite for risk from lenders.”

Lender respondents appeared to provide the most consistent findings, possibly based on their experience over the previous year. Bank and asset-based lender respondents report seeing increased credit quality of borrowers applying for credit, with increase in demand for business loans and improved general business conditions over the last twelve months. They also report expected increases in lending capacity of banks, improving general business conditions, average loan size and loan maturity, and further increases in interest rates. Notably, more than 38 percent believe that general business conditions will improve over the next twelve months, and more than 43 percent said demand for loans will increase.

### Other key findings include:

- 45 percent of business owners report they were seeking bank business loans or business credit card financing as a source of funding, followed by friends and family (13 percent).
- Almost three-quarters of businesses (74 percent) that sought financing in the past twelve months had a successful raise.
- Nearly three-quarters of small businesses (72 percent) are planning to hire additional workers.
- Investment bankers noted a shortage of capital for companies with less than \$5 million in EBITDA, but a general surplus for companies with \$5 million in EBITDA or more.
- Nearly 42 percent of private equity survey respondents said demand for private equity is up from twelve months ago.

The Pepperdine Private Capital Markets Report survey was originally launched in 2007 and is the first comprehensive and simultaneous investigation of the major private capital market segments. The Pepperdine Private Capital Markets report survey investigated, for each private capital market segment,



the important benchmarks that must be met in order to qualify for capital, how much capital is typically accessible, what the required returns are for extending capital in today's economic environment, and outlooks on demand for various capital types, interest rates, and the economy in general.

### About the Pepperdine University Graziadio School of Business and Management

A leader in cultivating entrepreneurship and digital innovation, the Pepperdine University Graziadio School of Business and Management focuses on the real-world application of MBA-level business concepts. The Graziadio School provides student-

focused, globally-oriented education through part-time, full-time, and executive MBA programs at our five Southern California locations and at our Silicon Valley, Santa Barbara and Dallas campuses, as well as through online and hybrid formats. In addition, the Graziadio School offers a variety of master of science programs, a bachelor of science in management degree-completion program, and the Presidents and Key Executives MBA, as well as executive education certificate programs. Follow the Graziadio School on Facebook, Twitter at @GraziadioSchool, and LinkedIn.

Source: <http://www.businesswire.com>

## Paychex Small Business

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the minimum wage requirement for the number of hours the employee is expected to work. They should also consider whether overtime will be necessary and permitted. Consistency is crucial to mitigating exposure to discrimination lawsuits.

### 3. Update timekeeping policies

Updating recordkeeping requirements and procedures can be critical to ensure full compliance. If you have employees who will transition from exempt to non-exempt status, you will need to begin tracking all time worked for these employees, including overtime hours. Review your time-tracking methods and evaluate if there's a need for more automation. Should the new rule significantly impact the number of employees who need to track their hours worked, an alternative method of tracking, such as a time and attendance software, may better suit your needs.

It is also important to establish clear, written employee policies for recording time worked and overtime. These should include the procedure for recording time, what is considered time worked, how overtime is approved and by

whom, and the potential disciplinary action for failing to follow the company's policy. This information should be distributed to all employees or published in an employee handbook.

### 4. Develop training procedures

Once recordkeeping and overtime policies have been updated, educate your staff on the company timekeeping and overtime approval procedures. This should be done for supervisors, managers, and newly impacted employees, and consider a refresher for current non-exempt employees to ensure the policy is consistently applied. Deliver this training as soon as possible, with supervisors performing regular audits of time records.

### 5. Create and execute a communication plan

The new rule on overtime pay is expected to impact a significant number of businesses this year. To combat the questions or concerns that arise, develop a communication plan for announcing the changes internally. The plan should introduce the procedures for reporting hours worked, as well as when and where you will communicate the change to supervisors, managers, and employees.

It may be best to speak first with managers and supervisors, and then to impacted employees individually. Or, discussing the changes in job classifications or time tracking procedures with the entire staff might be more appropriate. Choose the approach that best fits your business, as long as the overall message is consistent to reduce confusion and potential compliance issues in the future.

Paychex has an advanced suite of time and attendance products, including web and mobile tools, to assist businesses and employees with the scheduling, tracking, and reporting of time. The solutions from Paychex can assist companies with efforts to enforce their own policies and comply with applicable rules and regulations.

For more information on the DOL's new overtime rule, visit the Regulatory Updates section of [www.paychex.com](http://www.paychex.com).

Note: The foregoing is provided for informational purposes only, and is not intended to be tax or legal advice. Consult your licensed attorney, accountant, or other tax professional to discuss your particular facts, circumstances, and how these opportunities might apply to your business.

### About the Paychex Small Business Snapshot

Data included in the Paychex Small Business Snapshot was taken from the results of the Paychex Small Business Survey, administered by Bredin. The survey was conducted online between February 12, 2016 and February 26, 2016 and polled 318 principals of U.S. companies with less than 500 employees.

### About Paychex

Paychex, Inc. (NASDAQ: PAYX) is a leading provider of integrated human capital management solutions for payroll, HR, retirement, and insurance services. By combining its innovative software-as-a-service technology and mobility platform with dedicated, personal service, Paychex empowers small- and medium-sized business owners to focus on the growth and management of their business. Backed by more than 40 years of industry expertise, Paychex serves approximately 590,000 payroll clients across 100 locations and pays one out of every 15 American private sector employees. Learn more about Paychex by visiting [www.paychex.com](http://www.paychex.com), and stay connected on Twitter and LinkedIn.

Source: Paychex, Inc.



# California Sub-Bid Request Ads

## REQUEST FOR QUOTES FROM CERTIFIED

DGS SBE and Micro Business  
SUBS AND SUPPLIERS:

**Santa Clara Valley Water District  
San Francisco Creek Flood Reduction &  
Ecosystem Restoration and  
Recreation Project  
Contract No. C0613**

**BID DATE: April 13, 2016 at 2:00 PM**

We are soliciting quotes from DGS certified firms for the following items, including, but not limited to:

Demolition, Clear & Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Underground Utilities, Hydraulic Press-in Method Sheetpile Installation, Aggregates (Class 2 & Rip Rap), Ready Mix, Concrete Pumping, Sheet Pile Supply, Paint & Coat Sheet Pile, Supply Glue Laminated Wood Beams, Furnish Structural Steel/Bridge, DIP Pipe Product, Misc. Iron Steel, Trucking, SWPPP Plan, SWPPP Materials, Geotextile Materials, Street Sweeping, Traffic Control and Misc. Construction Materials.

**Non-SBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.

100% performance and payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor and supplier quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Ironworkers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors will be required to execute our standard subcontract agreement and agree to the standard general terms & conditions. Please contact me if you would like copies for review prior to bid day.

Contract documents are available for free viewing in our office by appointment only. Please send an email request to [LiSimon@flatironcorp.com](mailto:LiSimon@flatironcorp.com) for appointment to view/access plans and specs in our office or to access and download from our ftp site for FREE. Plans and specs are also available from the Owner by sending an email request to [scvwdplanroom@valleywater.org](mailto:scvwdplanroom@valleywater.org) Please fax quotes to our BID FAX at 707-746-1603.

### FLATIRON WEST INC.

2100 Goodyear Rd • Benicia, CA 94510  
Phone 707-742-6000 • Bid Fax 707-746-1603  
Quotes can be emailed to: [LiSimon@flatironcorp.com](mailto:LiSimon@flatironcorp.com)  
An Equal Opportunity Employer  
Contractor License 772589

## Sperry Van Ness International Corp.

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About SVN®

Sperry Van Ness International Corp. (SVNIC), a full-service commercial real estate franchisor of the SVN® brand, is one of the industry's most recognized names based on the annual Lipsey Top Brand Survey. With 200 locations serving over 500 markets, SVN provides sales, leasing, corporate services and property management services to clients across the globe. SVN Advisors also represent clients in auction services, corporate real estate, distressed properties, golf & resort, hospitality, industrial, investment services, land, medical, multi-family, office, retail, self-storage and single tenant investments. All SVN offices are independently owned and operated. For more information, visit [www.svn.com](http://www.svn.com).

Source: Sperry Van Ness International Corp.

## Pacific States Environmental Contractors, Inc.

CAL LIC. NO. 723241  
11555 Dublin Boulevard • Dublin, CA 94568-2909  
Phone: (925) 803-4333 • FAX: (925) 803-4334  
Estimator: Pete Timmerman  
[ptimmerman@pacificstates.net](mailto:ptimmerman@pacificstates.net)

Pacific States Environmental Contractors, Inc (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

### BERKELEY VIEW NO. 2, POTRERO AND MUIR RESERVOIRS DEMOLITIONS

Owner:

East Bay Municipal Utility District

**BID DATE: April 27, 2016 @ 1:30 PM**

We hereby encourage responsible participation of White Men, White Women, Ethnic Minorities (Men and Women) and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to:

Fencing, Electrical, Pipeline, Landscaping

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or may be downloaded from the District's website at (<http://www.ebmud.com/current-construction-bids>)

PSEC is willing to breakout any portion of work to encourage White Men, White Women, Ethnic Minorities (Men and Women) and solicit their subcontractor or materials and/or suppliers and trucking quotations as well as increase the expectations of meeting the DBE goal. If you require any assistance, please contact the Estimator, Pete Timmerman email him at [ptimmerman@pacificstates.net](mailto:ptimmerman@pacificstates.net) or call (925) 803-4333. Bids may be faxed to us at (925) 803-4334. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html).

We are an equal opportunity employer.

**Proven Management, Inc.**  
2000 5th Street, Berkeley, CA 94710  
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE/MBE/WBE/SBE subcontractors, suppliers, and truckers for the following project:

**BART EARTHQUAKE SAFETY PROGRAM  
FRUITVALE STATION & COLISEUM STATION  
BART Contract No. 15PJ-130A  
bids: April 19, 2016 @ 2 pm**

The work in this contract includes but is not limited to: DEMOLITION; ASBESTOS ABATEMENT; LEAD-BASED PAINT ABATEMENT; POST-TENSIONING; CIP CONCRETE; FRP COLUMN CASINGS; STRUCTURAL STEEL FRAMING; METAL FABRICATIONS; CARPENTRY; INSULATION; METAL WALL PANELS; FLASHING & SHEETMETAL; STANDING SEAM SHEETMETAL ROOFING; FIRESTOPPING; WINDOW RESTORATION & REPLACEMENT; METAL DRS/FRMS; OVERHEAD COILING DOORS; ALUMINUM WINDOWS; GLAZING; TILE; DRY-WALL; ACOUSTICAL PANEL CEILINGS; METAL PLANK CEILINGS; RESILIENT TILE FLOORING; HVAC; ELECTRICAL; TELEPHONE SYSTEMS; FIRE PROTECTION & ALARM SYSTEMS; EARTH-WORK; CONCRETE PAVING; PLANTING/IRRIGATION; CHAIN LINK FENCES/GATES.

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



207 King Street, #300 • San Francisco, CA 94107  
Phone: 415-978-1136  
Contact: Norman Yang  
Email: [nyang@webcor.com](mailto:nyang@webcor.com)

Sub-Bids Requested From Qualified  
SBE/LBE subcontractors/suppliers for:

**Agency: Office of Community  
Investment and Infrastructure  
Project Title: Transbay Block 8  
Bid due date: 5/2/2016 @ 12:00PM  
Optional Pre-Bid Meeting 4/14/2016 @ 10am.  
450 Harrison Street, 3rd floor,  
San Francisco, CA 94105**

Provide subcontractor services for the Transbay Block 8 project.

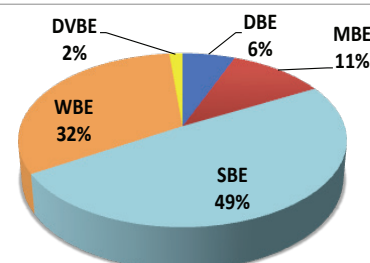
The Transbay Block 8 project is located at 245 First Street and is bounded by First, Folsom, and Fremont streets. This project features a podium with 55-story tower and a 9-story building with a mid-block paseo. The project is comprised of approximately 546 residential units and 18,000 square feet of neighborhood retail over a 3-level subterranean parking structure.

**Bid packages include:** BP 1 Crane & Manlift; BP 2 Site Fencing & Security; BP 3 Surveying; BP 5 Precast Concrete BP 6 Masonry; BP 7 Structural Steel & Misc. Metals; BP 8 Metal Stairs; BP 9 Below Grade Waterproofing; BP 10 Insulation & EOS Fire Safing; BP 11 Entrances, Storefronts, and Curtainwall; BP 12 Metal Panels; BP 13 Drywall, Framing, & Plaster; BP 14 Exterior Building Maintenance Systems; BP 15 Swimming Pool; BP 17 Vehicle Lifts; BP 23 Utility Relocation & Installation; BP 24 Roofing & Waterproofing; BP 25 Flashing & Sheet Metal; BP 26 Fireproofing & Intumescent Paint; BP 27 Doors, Frames, & Hardware; BP 28 Coiling Doors; BP 29 Interior Glazing & Mirrors; BP 30 Tiling & Stone; BP 31 Flooring, Carpet, & VCT; BP 32 Paint, Coating, & Wall Coverings; BP 33 Specialties; BP 34 Shower Doors; BP 35 Residential Appliances; BP 36 Window Treatment; BP 37 Casings, Casework, Millwork, & Countertops; BP 38 Furnishings & Accessories; BP 39 Trash Chutes; BP 41 Final Cleaning; BP 42 Precast Pavers; BP 43 Signage; BP 44 Gym Equipment; BP 45 Site Furnishings; BP 46 Site Concrete & Asphalt; BP 47 Paving Specialties; and BP 48 Landscaping, Irrigation, & Living Wall.

Please submit bids via email and include indication of bid package # for the appropriate trade scope in the file name. SBE/LBE/MBE/WBEs are encouraged to submit bids.

The link to the bid documents is: <https://goo.gl/1mSfz2>

## AUDIENCE PROFILE Small Business Exchange, Inc.



## McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209  
Contact: Dave Koerber • An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for  
**City of Oakland - Lakeside Green Street • Location: Oakland, CA • Project No. C393910**  
**Bid Date: 4/28/2016 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: Survey, Traffic Control, SWPPP, Concrete, Misc. Metals, Painting (includes Graffiti Coating), Signage, Electrical (includes Signalization), Building (Restroom Improvements), Tree Removal, Demolition, Trucking, Pervious Concrete, Striping, Landscape/Irrigation, Drainage, Slurry Seal, Site Furnishings.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.



SWINERTON BUILDERS  
INVITATION TO PREQUALIFY FOR  
CSULB – TOCA PROJECTS

**DUE DATE FOR PREQUALIFICATION**  
Requesting completed prequalification forms from  
Subcontractors by Friday, April 20, 2016  
**OUTREACH GOALS:** 8% DVBE Requirement, 30% SBE Goal  
**PROJECT INFORMATION AND DESCRIPTION:**  
CSUF TOCA – ANTICIPATED PROJECTS:

### Pollak Library Mechanical Improvements:

Removal of AH2 (Basement-47,000CFM) in its entirety and replacement with a custom pre-manufactured air handling unit. There are also modifications of the interior mechanical components and partitions at AHU's 3 and 4 (Rooftop-80,000 CFM) to provide a more efficient layout that utilized current technologies, replacement of EF-1 which provides bathroom/ general exhaust to the majority of Library South, the replacement of the hot water piping from its connection in the utility tunnel to the west of Pollak Library to the mechanical room in the basement (the current lines are 3" and will be upsized to 4" piping).

### Central Plant Chiller Addition and CHW /HHW Loop Extension:

Interior Chiller Plant Improvement in the basement of the McCarthy Hall consists of: Installation of a new 1200 Ton Chiller (CH-4) and installation of supporting piping and electrical systems. Also includes the demolition of existing Steam Boilers from the space and demolition of a free standing Control Room. The Central Plant Work takes place in the Basement of the McCarthy Hall. The Central Plant is isolated from the remainder of McCarthy hall. Rated Wall and 2 Hr. or Greater Ceiling Assemblies. The remainder of the McCarthy Hall Outside of the Central Plant Footprint is not being modified by this Project in any form. Exterior work in front of the Pollak Library (PL) and Education-Classroom Building (EC) consist of: Addition of Hydraulic Loop on CHW/HHW Lines for increased efficiency and redundancy, demolition of Landscaping, and Infill / Replacement of Kind at Trench.

### Financial Trading Labs Renovation (2,035 Sq. Ft.):

Includes the demolition of existing offices in the space, installation of new non-structural interior partition walls, new ceilings, new finishes on all surfaces, electrical power, lighting and low voltage systems, and mechanical systems for new configuration.

### Career Center Expansion (1,000 Sq. Ft.):

Includes the demolition of existing offices in the space, installation of new non-structural interior partition walls, new ceilings, new finishes on all surfaces, electrical power, lighting, low voltage systems, mechanical systems, and systems furniture coordination for the new configuration.

### TRADES

CSI Divisions 1 thru 32 –  
TBD per Project Requirements / Scope

### REQUIRED SUBMITTALS

Swinerton Prequalification  
Project List including CSU/ Swinerton projects completed within the past 5 years  
List of two projects completed in California within the past 5 years

Personnel Labor Rates-Apprentice though Project Manager with escalation through 2 years.

Subcontractors will be scored on:

Past Projects Completed, Bond Rate,  
EMR, Personnel Rates, DVBE, SBE Certifications

If interested in prequalifying, please contact  
Nancy Figueroa at [nfigueroa@swinerton.com](mailto:nfigueroa@swinerton.com) or  
213.869.3400 for the prequalification forms.

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